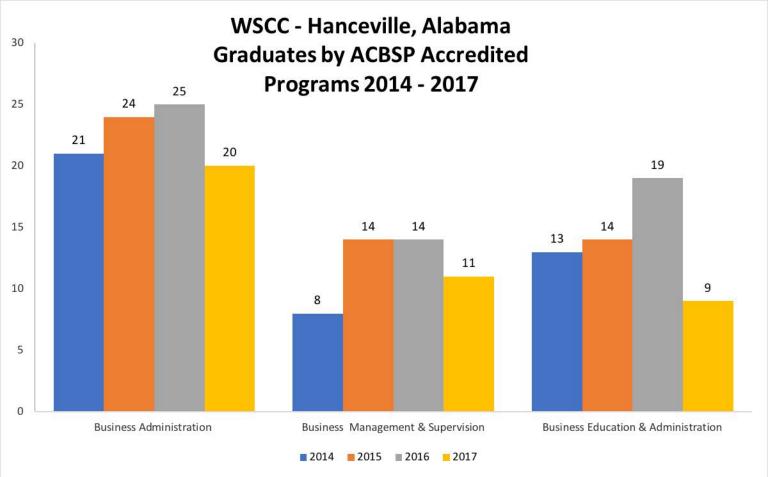
Accreditation Council for Business Schools and Programs
Associate Degree Commission Accredited Institutions
Quality Assurance (QA) Report
Wallace State Community College – Hanceville, Alabama
February 28, 2018



3 - Standard 3 Student and Stakeholder Focus

Advisory Committee Survey

Each spring/summer semester, the Business Department administers a survey to the Business Advisory Committee members. Below are the questions posed and responses given. This data demonstrates that the committee, representing various members of local business and industry, are satisfied with the performance of the WSCC business Department and their relationship with it.

This data reflects Spring 2014:

Advisory Committee Survey

Question	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The Bus. Dept. faculty at WSCC are caring professionals committed to "learning that transforms lives and communities."	80%	20%	0%	0%	0%
2. The WSCC Bus. Dept. faculty members are highly –qualified instructors.	80%	20%	0%	0%	0%
3. My company has an excellent working relationship with the WSCC faculty.	80%	0%	20%	0%	0%
4. Through the years, the quality of training of WSCC Business students has improved.	40%	20%	40%	0%	0%
5. I believe the overall quality of the WSCC Bus. Dept. programs to be excellent.	60%	40%	0%	0%	0%

The Business Department has since revamped the questions on the survey.

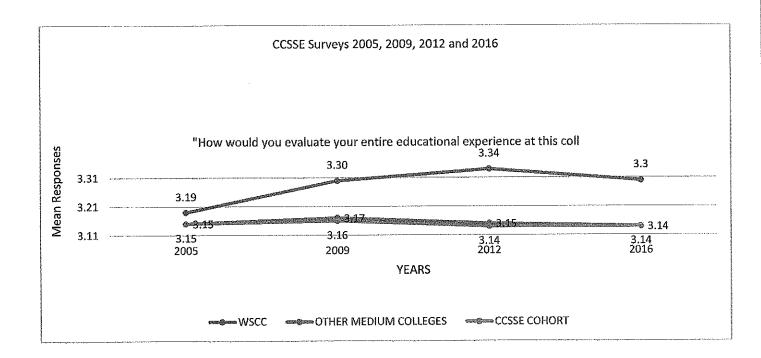
The following data reflects Spring 2016:

Advisory Committee Survey

Question	Strongly Agree	Agree	No Opinion	Disagree	Strongly Disagree
1. The Bus. Dept. faculty at WSCC are caring professionals committed to "learning that transforms lives and communities."	100%	0%	0%	0%	0%
2. The WSCC Bus. Dept. faculty members are highly –qualified instructors.	90%	10%	0%	0%	0%
3. The curriculum taught in the WSCC Business Department is current and meets the needs of twenty-first century entry-level employment.	100%	0%	0%	0%	0%
4. The WSCC Business Department maintains adequate technology to meet student's needs.	90%	10%	0%	0%	0%
5. The options offered in the WSCC Business Department are current and reflect the available positions in their service area.	90%	10%	0%	0%	0%
6. My company has an excellent working relationship with the WSCC faculty.	100%	0%	0%	0%	0%
7. I believe the overall quality of the WSCC Business Department programs to be excellent.	90%	10%	0%	0%	0%

- 8. Please list, if any, the strengths you have found in the WSCC Business programs.
 - Dedicated instructors, very interested in quality work.
 - The department encourages students to be involved in the community (Rotaract club)
 - The department provides intern opportunities for students.
 - The instructors in the Business Dept. at WSCC are really interested in keeping their students ready for the workforce.
- 9. Please list, if any, the ways in which the WSCC Business Department could improve.
 - I feel that this dept. is moving in a forward trajectory and will succeed.

Wallace State Community College participated in the Community College Survey of Student Engagement (CCSSE) survey in 2005, 2009, 2012, and 2016. The graph below displays the results from students when asked, "How would you evaluate your entire educational experience at this college?" Wallace State shows a steady growth in student satisfaction from 2012 to 2016.



	:		Ana	alysis of Results	
Increase the number of	Measurement Instrument or Process Information from Institutional Research Department.	The headcount		Action Taken or	
				information.	BUS 2014 BUS 2015 BUS 2016 OAD 2014 OAD 2015 OAD 2016

Measure Instrument or Process Current Results Analysis of Results Improvement Made OAD Capstone Performance 80% of Business The Capstone Test is an For reporting years 2014- During both The OAD division has lost	Measure Instrument or Process Current Results Analysis of Results Improvement Made OAD Capstone Perf				Analysis of Resul					
will achieve a passing score (defined as 70% or better) the Business Capstone Test. Division internal assessment, which tests on better and between the desired goal of 80% of student scoring 70% or above on the Capstone Test. Division internal level of achievemtn was the same and was below the desired goal of 80% of student scoring 70% or above on the Capstone Test. Division internal level of achievemtn was the same and was below the desired goal of 80% of student scoring 70% or above on the Capstone Test. Solution internal level of achievemtn was the same and was below the desired goal of 80% or may not account for the lower percentage points during the last two reporting years. However, it should be noted that, per one of the 2015 ACBSP suggestions to address To have the follower percentage points during the last two reporting years. However, it should be noted that, per one of the 2015 ACBSP suggestions to address	began using the Peregrine Nationally	80% of Business Education students will achieve a passing score (defined as 70% or better) the Business Capstone	The Capstone Test is an Office Administration Division internal assessment, which tests knowledgeof all learning objectives taught in the	For reporting years 2014-2015 and 2015-2016 the level of achievemtn was the same and was below the desired goal of 80% of student scoring 70% or above on the Capstone	During both reporting years (2014 2015, and 2015-2016), the level of achievement was 26% below the	The OAD division has lost one of its full time instructors after a retirement, and this may or may not account for the lower percentage points during the last two reporting years. However, it should be noted that, per one of the 2015 ACBSP suggestions to address an OFI, the department began using the Peregrine Nationally	80% 60% 40%	OAD C	formance 54%	54%

Performance	Measurement		Analysis of Result	Action Taken or		erinalisti Perinter				
Measure 80% of Business Management students will achieve a passing score (defined as 70% or better) on the Business Capstone Test.	Business Management and Supervision Division internal assessment, which tests knowledge of	2016 the level of achievement was below the desired goal of 80% of students scoring 70% or above on the Capstone Test.	level of achievement was 12% below the desired goal. In the (2015-2016)	The Business and Management Division continues to provide real- world experiences for students in order to prepare them for the local business community workforce. Even though there is progress to be made, students are scoring close to the goal. It should be noted that, per one of the 2015 ACBSP suggestions to address an OFI, the department began using the Peregrine Nationally Norm-referenced Test instead, and this division scored in the 89th percentile nationally.	100%	73%	ess Mana Perfo	75%	58%	73%

			Analysis of Results					
Performance Measure	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Graph or T	able Resulting	Trends
Business Management	and Supervision/Business				uespraggalijske fort		rengg van de een een een een een een	
BUS/BA	Business Management, Su	pervision, Financial Manag	ement, Business Administratio	on		BUS 271	Statistics I	
Course:	BUS 271 Statistics I				100%			
Program Outcomes:	Business Management, Su	pervision, Financial Manag	ement, Business Administration	on .				
The student will demonstrate mastery of basic statistical concepts as applied to economic business and contexts. (each semester)	80% of students will achieve a passing score (defined as 70% or higher) on the first attempt on a statistical problem set that addresses basic statistical concepts as applied to economic and business contexts.	For the reporting years (2014-2015 and 2015-2016), the level of achievement has surpassed the goal of 80%.	For the reporting year of 2014-2015, students surpassed the goal of 80% scoring 70% or above by 4 percentage points. for the reporting year 2015-2016, they surpassed the goal by 8 percentage points. Students scores have dramatically increased since the assignment was revised to require students to complete the assignment first without the use of a software program.	The assignment has been expanded to allow students the opportunity to present their findings in a written form. This allows the student the opportunity to explain to their audience the results and how they would implement change or maintain the status quo based on their findings. This helps the student apply what they have solved for. No other options to measure assignment is required at this time. No follow-up action was required.	40%	2011-2012 2012-2013	3 2013-2014 201	4-2015 2015-2016

			Analysis of Resu	lts						
Performance	Measurement _			Action Taken or		bant C	ili di sensi se Santara Tak	da Daculti	ng Tronds	
			Analysis of Results	<u> </u>		inserce	apiror rac	ие мезени	ng menda	
Measure Business Management BUS/BA Course: Program Outcomes: The student will demonstrate understanding of business as a dynamic process in a global enterprise, forms of business ownership, marketing, factors of production, personnel,	Instrument or Process and Supervision/Business Business Management, Fir BUS 285 Business Management:1,2 Entrepreneurship:1,2,3,4 E 80% of students will achieve a passing score (define as "Meets Expectation" or better) on the first attempt on a group project that incorporates one or more of the following dimension of the modern	nancial Management, Office, 3,4, Financial Managemers, 3,4, Financial Managemers, 3,4, For reporting years 2014-2015 and 2015-2016, the level of achievement surpassed the desired goal of 80%. In 2014-2015, the goal was surpassed by 8%. The goal was surpassed by	nt:1,2,3,4, Office Mana 2,3,4 While surpassing the	preneurship ngement:1,2,3,4,			35 Princip			82%
				completion.	0%					
						2011-2012	2012-2013	2013-2014	2014-2015	2015-2016

			Analysis of Results			
Performance Measure Business Administration/B	Measurement Instrument or Process usiness (BUS)	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Graph or Table Resulting Trends
BA/BUS Programs Course:	Business Administration, B Entrepreneurship ECO 231 Principles of Mac Business Administration: 1 Office Management: 1, 2 &	roeconomics , 2 & 3, Business Manager	100%	ECO 231 Principles of Macroeconomics		
globally and reason accurately and objectively	80% of student will achieve a passing score (defined as 70%) on a "Choose a Country" Blog	For reporting years (2014-2015) and (2015-2016) the level of achievement was below the desired goal of 80% of students scoring 70% on the blog assignment.	For the reporting year 2014-2015, the level of achievement was 10% below the desired goal. In the 2015-2016 reporting year, the goal was higher, but still lacked 6% reaching the desired goal of 80%.	Feedback from students revealed that a more active role requirement of Digital Video Story- telling component would encourage a higher response rate. This component has been added. Instructor has begun to hold "progress checks" at various intervals in the process to check for problems. This is expected to result inhigher quality.	80% 60% 40% 20%	75% 78% 74% 70% 74% 2011-2012 2012-2013 2013-2014 2014-2015 2015-2016

			Analysis of Results			
Performance Measure	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Graph or Table Resulting Trends
BUS Course: Program Outcomes:	ETP 266 Entrepreneurial F	al Management, Business M nance Financial Management 1,2,			100%	ETP 266 Entrepreneurial Finance
The successful student understands the various sources and uses of funding for startup businesses as well as the creation and oversight of a financial plan for the business.	80% of students will achieve a passing score	years, (2014-2015 and 2015-2016) only 55% met the goal.	For both 2014-2015, and 2015-2016 the goal of 80% was not met by 25% of students.	As a study of this situation has been done, it was discovered that this course must be taken during the very last semester, after all other Business courses, as it uses so many skills learned in all other courses. This has been conveyed in many ways to students in an effort to better prepare them.	40% 20%	2011-2012 2012-2013 2013-2014 2014-2015 2015-2016

			Analysis of Results					
Performance Measure	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Graph o	or Table Resultii	ng Trends
BUS								
BUS Program	Entreprenuership				1	ETP 279	Small Busine	ss
Course:	ETP 279 Small Business Ma	anagement				Ma	nagement	
Program Outcomes:	Entreprenuership 1,2,3,4					17.54		
The successful student	A Capstone Project that	As of the 2013-2014	The goal was met at	Students who stayed	100%			
understands the role	culminates with	school year, this course	the first offering of	in the couse did well				o to the state of
that small business	interviewing an	had only been taught one	the course. Results	the first offering.	80%		Name of the state	COLUMN TO THE PROPERTY OF THE
owners play in society	entrepreneur with	time. 100% of the	for the next two	Efforts will be made				Q Q Q Q Q Q Q Q Q Q Q Q Q Q Q Q Q Q Q
and the risks that they	questions that are	students who stayed in	years show that 40%	to identify students	60%			
take on in pursuit of	generated as a result of	the course until the end	of students did not	who are at risk of not	00%			
their venture.	the content learned	and submitted the	achieve the goal.	completing the		100%		
	throughout the semester.	capstone project		project and offer	40%	entervirus da da de la companya da dela companya dela companya da dela companya dela companya dela companya dela companya dela companya dela companya dela com	annonius indicate com	A - A PARTICULAR AND A STATE OF THE AND A STATE OF
		achieved a grade of 70%		suggestions on steps			61%	67%
		or higher. The next two		in completing the	20%	***************************************		Constitution of the second
		terms show that only		project successfully.				
		60% of students passed.			0%			
					U/6	2013-2014	2014-2015	2015-2016

			Analysis of Result	S	100000000000000000000000000000000000000	
Performance Measure Business Education/Off	Measurement Instrument or Process ice Administration (OAD)	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Graph or Table Resulting Trends
BE/OAD Programs Course: Program Outcomes:	Accounting, Administrat OAD 138 - Records & Inf	ive Assistant, Medical Ac ormation Mgt	iministrative Assistant 5, Medical Administative	Assistant 1 & 5		OAD 138 Records & Information Management
First-year students will demonstrate mastery of skills related to Records & Information Mgt w/ emphasis on basic filing procedures, methods, systems, supplies, equipment, and modern technology.	80% of students will achieve a passing score (defined as 70%) on a practice simulation that measures mastery of filing rules and	For reporting years 2014-2015 and 2015- 2016 the level of	In the 2014-2015 reporting year, the level of achievement was 8% below the desired goal. In the 2015-2016 reporting year, the goal was almost reached lacking only 2% toward the desired goal.	Based on the results, tutorial software, interactive games, and supplemental activities have been incorporated to allow students to review filing rules and procedures. Instructor has begun more modeling of correct procedures as well.	100% 80% 60% 40% 20%	2011-2012 2012-2013 2013-2014 2014-2015 2015-2016

	M. J. San		Analysis of		markocouttotkarks/koledatiti					
Performance Measure	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert Gi	raph or Tab	le Resultir	g Trends	
	ce Administration (OAD)									
BE/OAD Programs	Accounting, Administrati	ive Assistant, Medical Adr	ninistrative Assistant			OAD	218 Offic	e Proced	lures	
Course:	OAD 218 Office Procedu					J. 12				
Program Outcomes:	Accounting: 1 & 5, Admir	nistrative Assistant, 1 & 5	, Medical Administative As	sistant 1 & 5	100%			anness our men's surely published		
The graduating student	80% of students will	The reporting year,	In the 2014-2015	Instructor retirements and new	1		4550	gestos		
will demonstrate	achieve a passing score	(2014-2015) the goal of	reporting year, the level	instructor may have some bearing one			Secretarios de la compansión de la compa	35555 35555		e de la companya della companya della companya de la companya della companya dell
mastery in job-seeking	(defined as 70%) on	80% of students passing	of achievement was 10%	these trends for this course. Additional	80%		(A)	******		
skills for entry-level	creating an e-portfolio	with a score of 70% was	above the desired goal,	training in the e-Portfolio software,						i i
employment.	designed as a tool for	still greatly surpassed.	but achievement had	Weebly, is being incorporated to guide	500/					
	facilitating entry-level	The goal was also	dropped 4% from the	students. Requirements within the e-	60%					
	employment when	surpassed for the	previous year. In the	Portfolio have been changed allowing			.00%	2494		
	measured against the	reporting year (2015-	2015-2016 reporting	more student creativity. Tutorials have	4500	84%		34.70	4	
	rubric.	2016).	year the level of	been added to improve skills with MSO	40%	-Haliature burning	Parket (California)			
			achievement had	software.						
			dropped even more. It		20%					
			had fallen 5%.So, even		20%					
			though the goal is still			•	İ			
			being surpassed, it is not		0%					
			the time to "up" the		0,0	2011-2012*	2012-2013 20	13-2014 201	4-2015 2015	-2016
			goal.			AND CONTRACT				www.m
					<u> </u>					

			Analysis of Resul	ts						
Performance Measure	Measurement Instrument or Process	Current Results	Analysis of Results	Action Taken or Improvement Made		Insert	Graph or T	Table Resu	Iting Tren	ds
Business Education/Of	fice Administration (OAD)				CONTRACTOR OF THE PROPERTY OF			Endinasional Ingalos a cito proc	e and the proper and the second	res Americano de Los Coptios sele
BE/OAD Programs	Accounting, Medical Adm	inistrative Assistant, Gener	al Administrative Assi	stant		OVD.	2// Data	base Mai	nagemer	n#
Course:	OAD 244 Database Applica	ntion - Microsoft Access				UAD.			agemei	.14
Program Outcomes:	Accounting: 2 & 5 Medical Adr	ministrative Assistant: 2 & 5 Ger	neral Administrative Assista	ant: 2 & 5]		P	Access		
The graduating student will demonstrate competency in the use of database software for general business applications in the modern office environment.	manipulation of one or more data files and the production of output in the form of	While the goal of 80% was surpassed in the reporting year (2014-2015), the goal of 80% was not reached in the reporting year (2015-2016).	The goal was surpassed by only 1% in the 2014-2015 reporting year. However, for the reporting year 2015-2016, the goal fell far below its goal by 24%.	Based on the results, tutorial software has been incorporated to allow students more practice. Student tutors have been employed to provide services. More assignments with checkups at frequent intervals have been incorporated.	100% 80% 60% 40% 20%	33%	2012-2013	68%	31%	56%

Camplete the fall and the fall	ble. Provide three or four exar	William Color of the technique of the technique	Staff Focus Resul						
	ible. Provide three or four examined in the process.	npies, reporting what)	you consider to be trie	most important data.					
Faculty and Staff Focused Results	Faculty and staff-focused results examine how well the organization creates and maintains a positive, productive, learning-centrered work environment for business faculty and staff. Key indicators may include: professional development, scholarly activities, community service, administrative duties, business and industry interaction number of advisees, number of committees, number of theses supervised, satisfaction or dissatisfaction of faculty and staff, positive, productive, and learning-centered environment, safety, absenteeism, turnover, or complaints.								
	- If for any given performance measure so that action can be t			consider either increasing	the goal or changing the performance				
	- For all data reported, show sar	mple size (n=75).							
		Ana	alysis of Results						
Performance Measure: What is your performance measure? What is your goal? (The goal should be measurable.)	What is your measurement instrument or process? (indicate length of cycle)	What are your	Analysis of Results: What did you learn from your results?	Action Taken or Improvement Made: What did you improve or what is your next step?	Provide a graph or table of resulting tren (3-5 data points preferred)				
100% of the business department faculty and staff will participate in at least one professional development activity each academic year.	Faculty and staff annual evaluation instrument.	participated in at least one professional	The department will continue to monitor and suggest topic based professional development to reach this benchmark.	N/A	Professional Development 100 95 90 85 80 75 2014 2015 2016				

TABLE 3a: Faculty and Staff Focus Results (Standard 5)

Complete the following table. Provide three or four examples, reporting what you consider to be the most important data. It is not necessary to provide results for every process.

Faculty and Staff Focused Results

Faculty and staff-focused results examine how well the organization creates and maintains a positive, productive, learning-centrered work environment for business faculty and staff.

Key indicators may include: professional development, scholarly activities, community service, administrative duties, business and industry interaction, number of advisees, number of committees, number of theses supervised, satisfaction or dissatisfaction of faculty and staff, positive, productive, and learning-centered environment, safety, absenteeism, tumover, or complaints.

- If for any given performance measure your goal is being exceeded repeatedly, consider either increasing the goal or changing the performance measure so that action can be taken to improve the program.

- For all data reported, show sample size (n=75).

		An	alysis of Results		
Performance Measure: What is your performance measure? What is your goal? (The goal should be measurable.)	What is your measurement instrument or process? (indicate length of cycle)	Current Results: What are your current results?	Analysis of Results: What did you learn from your results?	Action Taken or Improvement Made: What did you improve or what is your next step?	Provide a graph or table of resulting trends (3-5 data points preferred)
100% of the business faculty and staff will earn a minimu of "Meets Expectations" on their individual employee evaluation performance each year.	evaluation instrument.	This criterion was met in academic years '14, ' 15, and '16.	The department will continue to monitor and suggest areas of improvement if the need be.	N/A	Percent of Business with at least "Meets Expecations" 100 95 90 85 80 75 2014 2015 2016
, ,					

TABLE 3a: Faculty and Staff Focus Results (Standard 5)

Complete the following table. Provide three or four examples, reporting what you consider to be the most important data. It is not necessary to provide results for every process.

Faculty and Staff Focused Results

Faculty and staff-focused results examine how well the organization creates and maintains a positive, productive, learning-centrered work environment for business faculty and staff.

Key indicators may include: professional development, scholarly activities, community service, administrative duties, business and industry interaction, number of advisees, number of committees, number of theses supervised, satisfaction or dissatisfaction of faculty and staff, positive, productive, and learning-centered environment, safety, absenteeism, turnover, or complaints.

- If for any given performance measure your goal is being exceeded repeatedly, consider either increasing the goal or changing the performance measure so that action can be taken to improve the program.

- For all data reported, show sample size (n=75).

Analysis of Results

Performance Measure: What is your performance measure? What is your goal? (The goal should be measurable.)	What is your measurement instrument or process? (indicate length of cycle)	Current Results: What are your current results?	Analysis of Results: What did you learn from your results?	Action Taken or Improvement Made: What did you improve or what is your next step?	Provi			e of resultin s preferred)	
Employee turnover can be reflection of employee job satisfaction and commitment to the college. Therefore the business department will	Annual review of employment of facutly and staff.	Susan Smith retired in spring 2016.	The department will continue to monitor any turnover activity in the department.	N/A	Business Faculty Turnover				
strive for no turnover in faculty and staff dfue to job dissatisfaction.					2016 2015				
					2014	0	2	4	6
						COMPANO EN LA COMPANIA LA COMPANIA MARIO			The state of the s
P									

TABLE 3b: Full-time and Part-time Faculty Qualifications (Standard 5)

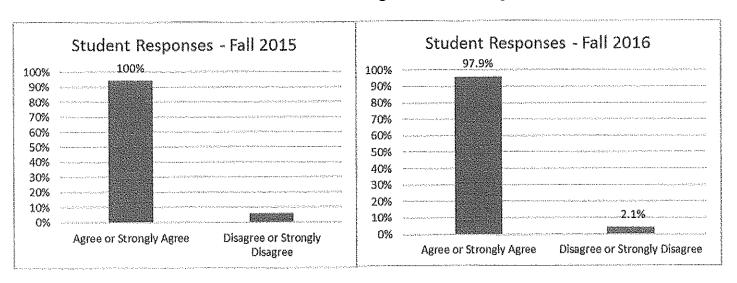
Complete this table for new full-time and part-time faculty members since last self-study or QA report. Do not include faculty members previously reported, in accordance with Criterion 5.2 in the Standards and Criteria.

Use a separateline in the table for each level of qualification. For example, if Joe Smith is Masters qualified to teach management and professionally qualified to teach accounting then Joe Smith will be on two lines justifying each level of qualification.

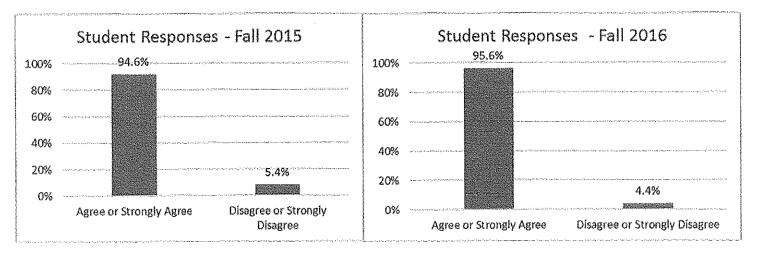
	TABLE 3b - NEW A	ND FULL-TIME AND PART-TIME FACULTY	QUALIFICATIONS	
FACULTY MEMBER NAME (alphabetically by Last Name)	COURSES TAUGHT (List the courses taught during the reporting period, include number of credit hours)	LIST ALL EARNED DEGREES (State Degree as documented on transcript, must include major field)	(other than teaching) 2. Teaching Excellence Awards 3. Professional Certifications 4.	ACBSP QUALIFICATION 1. Masters 2. Doctorate 3. Professional 4. Exception (Choose one)
Christopher Chaffin - Adjunct	OAD 244 3 cr. HrSpring 2016		18 cr. Hrs in Economics	Master's
Cheril Grimmett - Adjunct	OAD 124 3 cr. HrSpring 2016 OAD 243 3 cr. Hr Spring 2016	MBA Computer Science	18cr. Hrs in Computer Science	Master's
Robert Henshaw - Adjunct	TRT 102 3 cr. Hr Fall 2015 TRT 101 3 cr. Hr Fall 2015	B.S. Management	Currently attending UNA - MBA Program	Professional
Jeff Johnson- Adjunct	ECO 231 3 cr. Hr Spring 2015	MBA, Economics	18 cr. Hrs in Economics	Master's
Cynthia Mallard- Adjunct	BUS 241 3 cr. Hr Fall 2015	MBA, Accounting	18 cr. Hrs in Accounitng	Master's

Each semester, business students are asked to complete an online Course Evaluation. Responses from the Business course evaluations for Fall 2015 and Fall 2016 are listed below. The tables indicate whether the student Agreed/Strongly Agreed or Disagreed/Strongly Disagreed with the question presented.

Course Evaluations
"The instructor encouraged critical thinking"



Course Evaluations
"The use of classroom technologies enhanced my learning"



Organizational Performance Results

Analysis of Results

Performance Measure	Description of Measurement	Areas of Success	Analysis and Action Taken	Results of Action Taken (during following year)		,_,,,,,,,	Chart S	howing	Trend	ls	
The college will continue to have significant economic impact in the local community.	Economic Impact Study (Auburn- Montgomery); College Annual Expenses	The college is Cullman County's 8 th largest employer.	The college's expenditures have increased 12.4%, from the 09/10 AY to 13/14.	The college's contributions to the economic health of the region have long been the subject of forecasts and economic development presentations by the			WSCC	B	50,291,9	numara nemana da de mala de establica de adela de la dela de la dela de la dela de	94 \$49,272,900
			Expenses for 14/15 and 15/16 have remained steady, with a decrease from 13/14.	city and county. Specific actions taken by the college have been to increase the scope and level of community participation in the college's annual Strategic Action Team for Career/Technical programs and increased levels of participation with the Chamber of Commerce in both Cullman and Blount counties.	\$46,527,68			2012 2013	2013	2014	2015 2016